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Features



Looking out for number one

by Jon Walthoe, Robert Hunt and Mike Pearson



So, here's a challenge. Go and look up some numbers. A whole variety of naturally-occurring numbers will do. Try the lengths of some of the world's rivers, or the cost of gas bills in Moldova; try the population sizes in Peruvian provinces, or even the figures in Bill Clinton's tax return. Then, when you have a sample of numbers, look at their first digits (ignoring any leading zeroes). Count how many numbers begin with 1, how many begin with 2, how many begin with 3, and so on – what do you find?

You might expect that there would be roughly the *same* number of numbers beginning with each different digit: that the proportion of numbers beginning with any given digit would be roughly 1/9. However, in very many cases, you'd be wrong!

Surprisingly, for many kinds of data, the distribution of first digits is highly skewed, with 1 being the most common digit and 9 the least common. In fact, a precise mathematical relationship seems to hold: the expected proportion of numbers beginning with the leading digit n is $\log_{10}((n + 1)/n)$.

This relationship, shown in the graph of Figure 1 and known as *Benford's Law*, is becoming more and more useful as we understand it better. But how was it discovered, and why on earth should it be true?

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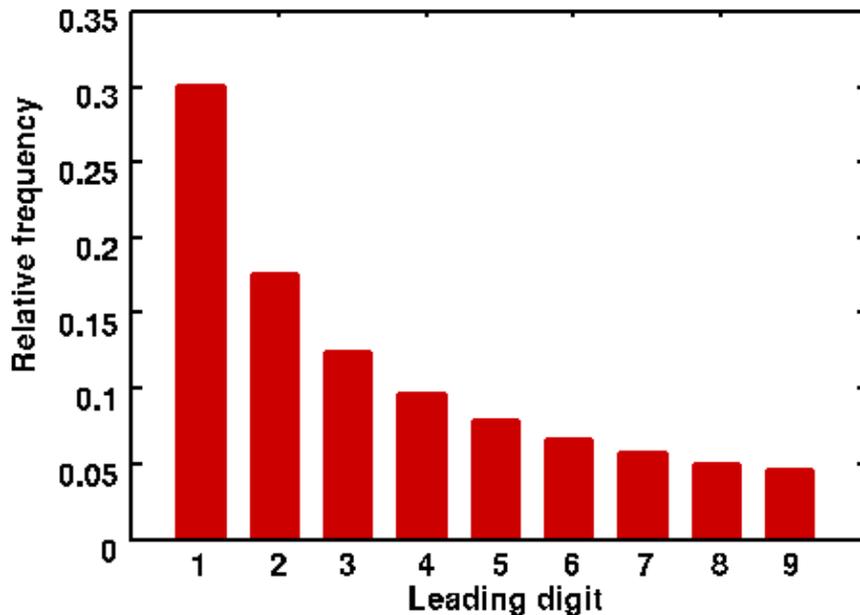


Figure 1: The proportional frequency of each leading digit predicted by Benford's Law.

Newcomb's Discovery

The first person to notice this phenomenon was Simon Newcomb, a mathematician and astronomer. One day, Newcomb was using a book of logarithms for some calculations. He noticed that the pages of the book became more tatty the closer one was to the front. Why should this be? Apparently, people did more calculations using numbers that began with lower digits than with higher ones. Newcomb found a formula that matched his observations pretty well. He claimed that the percentage of numbers that start with the digit D should be $\log_{10}((D + 1)/D)$.

Newcomb didn't provide any sort of explanation for his finding. He noted it as a curiosity, and in the face of a general lack of interest it was quickly forgotten. That was until 1938, when Frank Benford, a physicist at the general electric company, noticed the same pattern. Fascinated by this discovery, Benford set out to see exactly how well numbers from the real world corresponded to the law. He collected an enormous set of data including baseball statistics, areas of river catchments, and the addresses of the first 342 people listed in the book *American Men of Science*.

Benford observed that even using such a menagerie of data, the numbers were a good approximation to the law that Newcomb had discovered half a century before. About 30% began with 1, 18% with 2 and so on. His analysis was evidence for the existence of the law, but Benford, also, was unable to explain quite why this should be so.

The first step towards explaining this curious relationship was taken in 1961 by Roger Pinkham, a mathematician from New Jersey. Pinkham's argument was this. Suppose that there really is a law of digit frequencies. If so, then that law should be universal: whether you measure prices in Dollars, Dinar or Drakma, whether you measure lengths in cubits, inches or metres, the proportions of digit frequencies should be the same. In other words, Pinkham was saying that the distribution of digit frequencies should be "scale invariant".

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Using this reasoning, Pinkham went on to be the first to show that Benford's law is scale invariant. Then he showed that if a law of digit frequencies is scale invariant then it has to be Benford's Law ([see the proof below](#)). The evidence was mounting that Benford's Law really does exist.

Our own experiment

Is it really that simple to find data confirming Benford's law? We looked at some data from three sources: fundamental physical constants and vapour pressures (both from the Handbook of Physics and Chemistry) and annual turnovers in pounds (from Kompass Business Statistics). We chose a random collection of statistics from each of these categories, and counted up the number of occurrences of each leading digit. We got the following results (Table 1):

<i>Digit</i>	<i>Fundamental constants</i>	<i>Vapour pressures</i>	<i>Annual turnovers</i>
<i>1</i>	22	36	44
<i>2</i>	11	21	25
<i>3</i>	2	16	12
<i>4</i>	5	15	15
<i>5</i>	5	10	9
<i>6</i>	3	11	11
<i>7</i>	2	9	9
<i>8</i>	1	8	10
<i>9</i>	4	6	2
<i>Totals</i>	<i>55</i>	<i>132</i>	<i>137</i>

Figure 2 shows the results above expressed as relative frequencies and plotted against the expected frequencies predicted by Benford's law:

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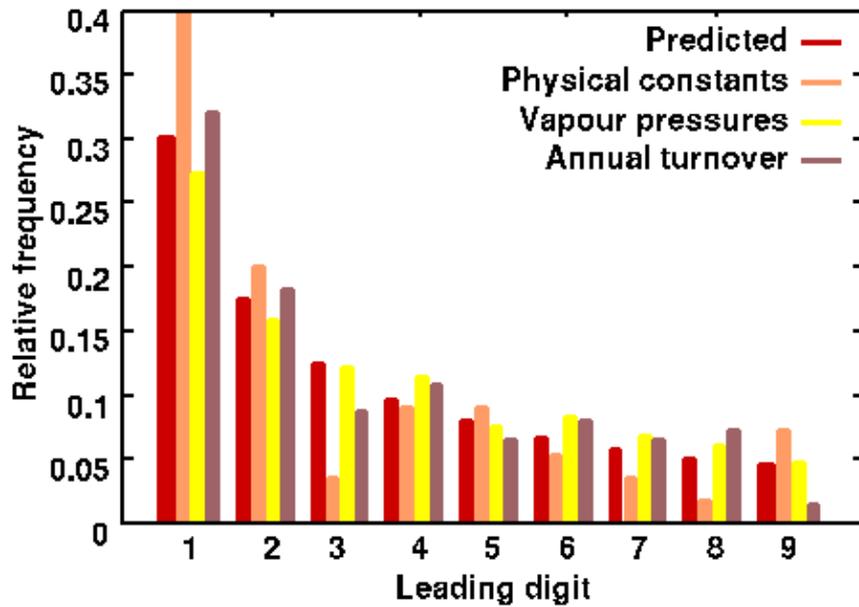


Figure 2

As you can see, there is a reasonable (but not perfect) correspondence with the digit frequency predictions made by Benford's law. However, as with any sampled statistics, we'd expect a better correspondence with the predicted values if we used a larger number of samples. In fact, if we calculate the relative frequencies of leading digits over *all* the sample data in table 1, we see that the frequencies approach the Benford predictions much more closely:

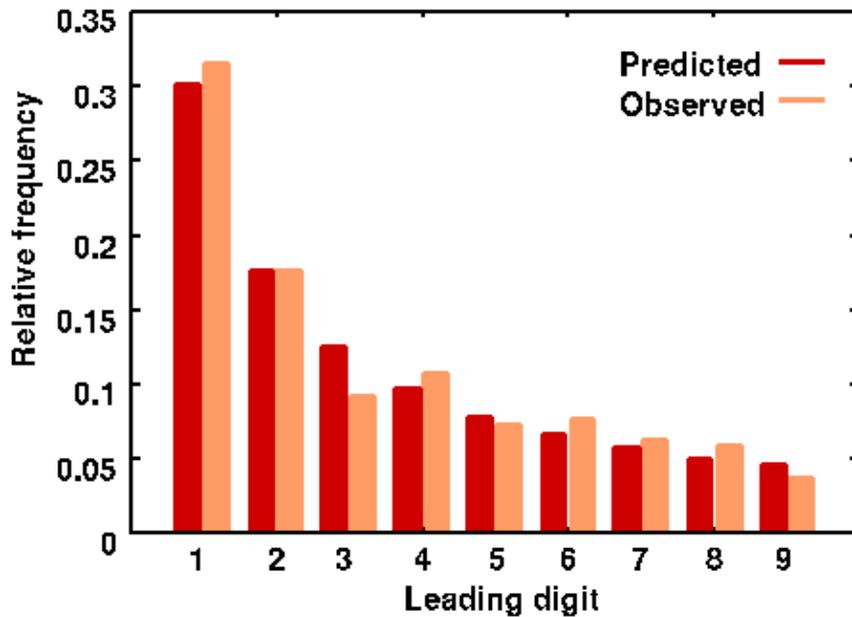


Figure 3

When does Benford rule?



Image: Adrienne Hart-Davis / [DHD Photo Gallery](#)

At this point, you might be tempted to revise the way you choose your lottery numbers: out go birthdays and in comes Benford. Will that make a difference?

Sadly, the answer is no. The outcome of the lottery is truly random, meaning that every possible lottery number has an equal chance of occurring. The leading-digit frequencies should therefore, in the long run, be in exact proportion to the number of lottery numbers starting with that digit.

On the other hand, consider Olympic 400m times in seconds. Not very many of these begin with 1! Similarly, think about the ages in years of politicians around the world: not many of these will begin with 1 either! Unlike the lottery, these data are *not* random: instead, they are highly constrained. The range of possibilities is too narrow to allow a law of digit frequencies to hold.

In other words, Benford's Law needs data that are neither totally random nor overly constrained, but rather lie somewhere in between. These data can be wide ranging, and are typically the result of several processes, with many influences. For example, the populations in towns and cities can range from tens or hundreds to thousands or millions, and are affected by a huge range of factors.

Tracking Down Fraud With Benford

Benford's Law is undoubtedly an interesting and surprising result, but what is its relevance? Well, the evidence has been mounting that financial data also fit Benford's Law. This turns out to be tremendously important if you're to detect (or commit!) fraud.

Dr Mark Nigrini, an accountancy professor from Dallas, has made use of this to great effect. If somebody tries to falsify, say, their tax return then invariably they will have to invent some data. When trying to do this, the tendency is for people to use too many numbers starting with digits in the mid range, 5,6,7 and not enough numbers starting with 1. This violation of Benford's Law sets the alarm bells ringing.

Dr Nigrini has devised computer software that will check how well some submitted data fits Benford's Law. This has proved incredibly successful. Recently the Brooklyn district attorney's office had handled seven major cases of fraud. Dr Nigrini's programme was able to pick out all seven cases. The software was also used to analyse Bill Clinton's tax return! Although it revealed that there were probably several rounded-off as opposed to exact figures, there was no indication of fraud.

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This demonstrates a limitation of the Benford fraud–detection method. Often data can diverge from Benford's Law for perfectly innocent reasons. Sometimes figures cannot be given precisely, and so rounding off occurs, which can change the first digit of a number. Also, especially when dealing with prices, the figures 95 and 99 turn up anomalously often because of marketing strategies. In these cases use of Benford's Law could indicate fraud where no such thing has occurred. Basically the method is not infallible.

However, the use of this remarkable rule is not restricted to hunting down fraud. There is already a system in use that can help to check computer systems for Y2K compliance. Using Benford's Law, it is possible to detect a significant change in a firm's figures between 1999 and 2000. Too much of a change could indicate that something is wrong.

Time, money and resources can be saved if computer systems are managed more efficiently. A team in Freiburg is working on the idea of allocating computer disk space according to Benford's Law.

Scientists in Belgium are working on whether or not Benford's Law can be used to detect irregularities in clinical trials. Meanwhile, the good correlation of population statistics with Benford's Law means that it can be used to verify demographic models.

Who knows where else this might prove useful? Dr Nigrini says "I foresee lots of uses for this stuff, but for me it's just fascinating in itself. For me, Benford is a great hero. His law is not magic but sometimes it seems like it".

Deriving Benford's Law

As Pinkham argued, the fact that we can find all kinds of data in the real world that seem to conform to Benford's Law suggest that this law must be scale invariant. Why? Because we can measure our data using a range of different scales (feet/metres, pounds/dollars, gallons/millilitres etc). If the the digit frequency law is true, it must be true for all of them (there's no reason why only one measurement scale, the one we happened to choose, should be the "right one").

So *if* there is a distribution law of first significant digits, it should hold no matter what units happen to have been used. The distribution of first significant digits should not change when every number is multiplied by a constant factor. In other words, any such law must be **scale invariant**.

Equally likely digits are not scale invariant

Most people have the intuition that each of the digits 1..9 are equally likely to appear as the first significant digits in any number. Let's suppose this is the case and see what happens with a set of accounts that are to be converted from sterling to the euro at the (fictional) rate of 2 euros to the pound.

It's fairly easy to work out what will happen by looking at each digit in turn. If the first significant digit is 1, then multiplying by 2 will yield a new first digit of 2 or 3 with equal probability. But if the first significant digit is 5 or 6 or 7 or 8 or 9 the new first digit must be 1. It turns out that in the new set of accounts, a first digit of 1 is 10 times more likely than any other first digit!

In the diagram below, the notation **[a,b)** means the range of numbers *greater than or equal to a*, but *strictly less than b*.

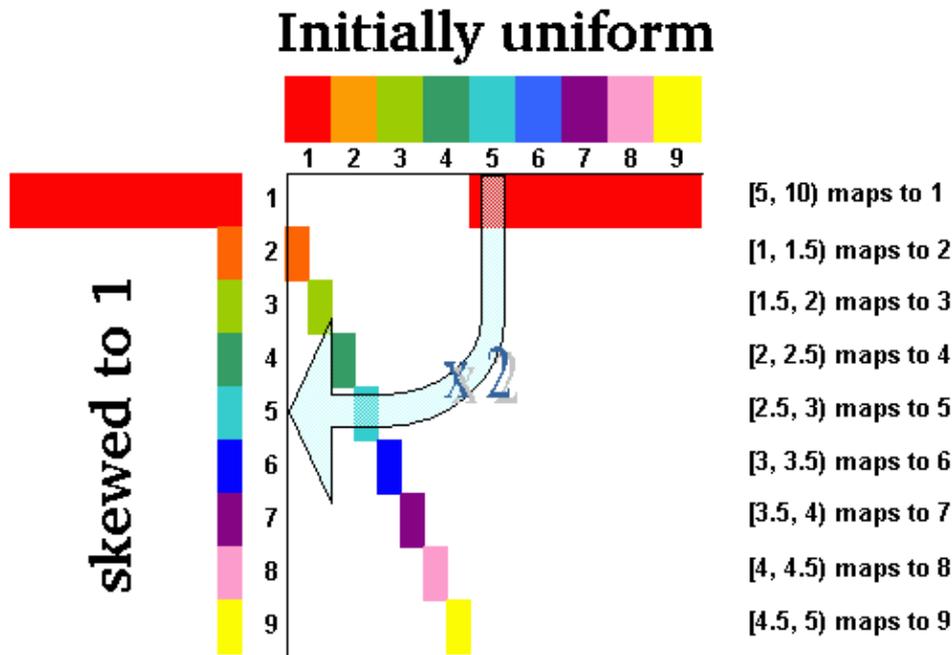


Figure 4: Equiprobable digit distribution changes with scaling

Our intuition has failed us – the original uniform distribution is now heavily skewed towards the digit 1. So if scale invariance is correct, the uniform distribution is the wrong answer.

Pinning down scale invariance

So what does scale invariance of the distribution of the first significant digit really mean? It means that if we multiply all our numbers by an arbitrary constant (as we do when we change from pounds to yen, or feet to metres), then the distribution of first digit frequencies should remain unchanged.

Since we are interested in the distribution of first significant digits it makes sense to express numbers in scientific notation $x \times 10^n$ where $1 \leq x < 10$. This is possible for all numbers except zero. The first significant digit – d is then simply the first digit of x . We can easily derive a scale invariant distribution for d once we have found a scale invariant distribution for x .

If a distribution for x is scale-invariant, then the distribution of $y = \log_{10} x$ should remain unchanged when we *add* a constant value to y . Why? Because we would be *multiplying* x by some constant a , and $\log_{10} ax = \log_{10} a + \log_{10} x = \log_{10} a + y$.

Now, the only probability distribution on y in $[0, 1)$ that will remain unchanged after the addition of an arbitrary constant to y , is the uniform distribution. To convince yourself of this, think about the shape of the probability density function for the uniform distribution.

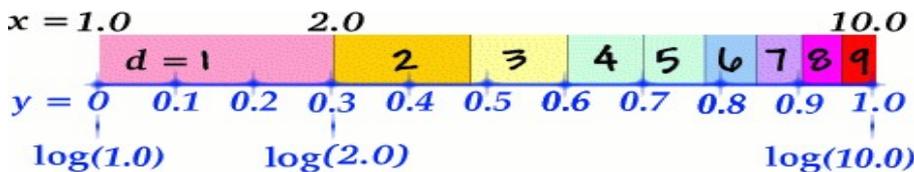


Figure 5

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In figure 5, y is uniformly distributed between $\log_{10}(1) = 0$ and $\log_{10}(10) = 1$.

If we want to find the probability that d is 1 we have to evaluate

$$\begin{aligned} Pr(d = 1) &= Pr(1 \leq x < 2) \\ &= Pr(0 \leq y < \log_{10} 2) \end{aligned}$$

To find this we calculate the integral

$$\int_0^{\log_{10} 2} 1 dy = \log_{10} 2,$$

which is approximately 0.301. In general

$$\begin{aligned} Pr(d = n) &= Pr(n \leq x < n + 1) \\ &= Pr(\log_{10} n \leq y < \log_{10}(n + 1)) \end{aligned} \tag{-1}$$

and this is given by

$$\begin{aligned} \int_{\log_{10} n}^{\log_{10}(n+1)} 1 dy &= \log_{10}(n + 1) - \log_{10} n \\ &= \log_{10}((n + 1)/n) \end{aligned} \tag{-1}$$

The expression $\log_{10}((n + 1)/n)$ was exactly the formula given by Newcomb and later Benford for the proportion of numbers whose first digit is n . So, we can show that scale invariance for a distribution of first digit frequencies of x implies that this distribution must be Benford's Law!

About the author



Jon Walthoe is presently a graduate student at the [University of Sussex](#). As well as his graduate research, he is involved in the [EPSRC-funded Pupil Researcher Initiative](#).

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After finishing his first degree at the University of Exeter, he opted out of Maths for a while. This involved working in local government among other things, and travelling in Latin America. When not doing his research, his favourite escape is sailing on the local waters in Brighton.



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